

INTERNATIONAL R&D CONTRACTS, COLLABORATIONS AND JOINT VENTURES

Planning, Structuring, Drafting and Negotiating WEBCAST

COURSE LEADER

Mark Anderson is a solicitor (attorney) and former barrister who has 24 years' experience of advising companies in technology-based industries. The core of his work at Anderson & Company, which he founded in 1994, is drafting, negotiating and advising on commercial transactions to a variety of industries and technology transfer units of universities.

A highly experienced trainer, he has also written five legal textbooks on IP and commercial law.

▶ **Introduction**

- Different types of agreements and the commercial/legal issues that they raise

▶ **Agreements concerning R&D**

- R&D agreements with universities and industry
- Collaborations and joint ventures
- Consultancy agreements

▶ **Preliminary agreements**

- Letters of intent
- Term sheets
- Confidentiality agreements
- Material transfer agreements

▶ **Selected 'legal' clauses in R&D agreements**

- Warranties
- Liability
- Assignment
- Best efforts/best endeavours.

Reference Documents are available with this webcast